

STRENGTH
THROUGH

Service

2023 ANNUAL REPORT

Signature
Bancorp, Inc.



Always gone above and beyond.

*Excellent, welcoming service.
Feels like home.*

Best bank I have ever dealt with.

*Your knowledge, experience and
professionalism is invaluable.*

*Always helpful; a pleasure
to do business with.*

2023 CLIENT SURVEY



World class service!

Fabulous staff! Fabulous bank!

Incredible customer service!

*Wonderful banking experience!
Highly recommend!*

*Great customer service and
friendly employees!*

*The easiest bank I have ever
needed to work with.*

*Absolutely the best customer
service business in Toledo.*





STRENGTH
THROUGH

Service

As we reflect on 2023, we do so with mixed emotions, but plenty of gratitude. Despite a year of fluctuations, we are proud that our Gold Standard Service never wavered.

While talking with clients and shareholders throughout the year, we know many of you experienced feelings of uncertainty about the financial landscape. We made it our mission to continue to provide you with a stable banking experience, while giving you confidence and peace of mind moving forward.

Your many kind words and ongoing trust are a testament to our efforts, and we appreciate them more than you know. They motivate us to work even harder. They fuel the Gold Standard.

As the heartbeat of our bank, the Gold Standard Service that started 22 years ago is more important now than ever. It's our strength and foundation as we power through any downturns and rise to meet new challenges and deliver profitable growth.

Two decades and thousands of client surveys later, our clients give us the inspiration to be the best we can be, especially in trying times. In turn, we deliver solutions to address their unique needs through innovative thinking, a passion for outstanding performance, and steadfast resolve.

We continue to stay strong. We continue to find a way and deliver results. We continue to build on our Signature strength: Strength through Service.

Signature
Bancorp, Inc.

Service is our Signature.



If 2023 showed one thing, it's the Gold Standard Service we provide really does make a difference. It not only affects and protects your bottom line, but it also impacts attitudes, outlooks, and optimism for the future. When you need us, we are ready, armed with knowledge, expertise and, of course, a smile and a solutions-driven mindset.

Our employees continue to develop as leaders both within the bank and out in the community. They certainly are the backbone of our Gold Standard Service, and the projects and programs they promote and participate in further exemplify their caring focus. At a time when layoffs and cutbacks are part of the daily news cycle, we are proud to have added to our staff, firm believers that exceptional service will pay big dividends in a myriad of ways.

Our Gold Standard Service is also proactive, and it is hard at work behind the scenes. Our technological enhancements, coupled with employees' attention to detail, have saved literally millions of dollars in fraudulent financial activity. Scam calls, phishing, and hacks are prevalent everywhere today, but we are proud to have the programs and people in place to protect your resources.

Gold Standard Service is in how we manage our portfolios and assets. If not for well-structured loans and astute decisions over the last few years, 2023 could have been even tougher to weather. You can read more specifics below, but suffice it to say, our people and local decision-making were critical in manifesting clients' successes and preserving shareholder value.

2023 FINANCIAL STORY

In our quarterly updates, we detailed the significant challenges throughout the banking industry in 2023 due to rapidly rising interest rates and the reduction of excess liquidity in the banking system. However, the Federal Reserve has made progress towards controlling inflation and getting it back to its targeted rate of 2%. Remarkably, the economy has shown resilience through this interest rate cycle, instilling optimism for 2024. We are proud of our staff's unwavering dedication during these turbulent times and are confident in our ability to grow earnings in the coming year.

BALANCE SHEET

The banking system experienced a reduction in liquidity throughout 2023, resulting in an outflow of deposits from most banks. However, we were encouraged by signs of stabilization in the fourth quarter, allowing us to achieve growth in both deposits and our balance sheet year over year. Total deposits increased by \$14.6 million, reaching \$1.09 billion by December 31, 2023. This growth in deposits contributed to the overall expansion of our balance sheet. Total assets were \$1.23 billion on December 31, 2023, representing an increase of \$23.2 million compared to the previous year. Our liquidity and capital positions remained strong and provide us plenty of "fuel" for growth in 2024.

As we begin 2024, we are exercising patience and caution as we ride out the roller coaster of rate increases and inflationary pressures. We are fortunate that our return to greater profitability will perhaps be smoother than other institutions, thanks to the sound judgement of our employees and their grasp of the financial landscape and effective strategies. We have worked hard to position our clients and shareholders for success, but we are still realistic about the potential for an occasional step back among our many steps forward.

Though we cannot always control external factors, we can control how we deal with those issues and the solutions that we provide. We can manage our reactions and attitudes for how we help our clients navigate the rocky landscape while we do the same. It may not always be the perfect path we all would like, but it is a better journey when you are with people you appreciate, people you trust, and people who will give it their all to keep you in a strong position. Strength through Service. Today, and always.

To our clients, shareholders, and employees, we appreciate your efforts and understanding as we maintain our focus on safe, sound, profitable growth. We are determined to deliver favorable results, and Gold Standard Service will be our strength and our guide.

Richard J. Brunner
CHAIRMAN & CHIEF EXECUTIVE OFFICER

Robert D. Shamy
PRESIDENT

Carol A. Savage
CHIEF OPERATING OFFICER

LOAN PORTFOLIO

One of the highlights of 2023 was the continued growth in our loan portfolio. Total loans grew \$54.8 million over the past year, totaling \$946.1 million by December 31, 2023. Once again, we did not have any past due loans or loan charge-offs at year-end. However, based on our analysis of some isolated loan situations, we increased our loan loss provision significantly in the fourth quarter, adding \$4.1 million to increase the total allowance to \$14.8 million. We believe we have taken a conservative approach and maintain adequate reserves to absorb any potential loan losses. We are working diligently with our borrowers towards an acceptable resolution for the bank.

INCOME STATEMENT

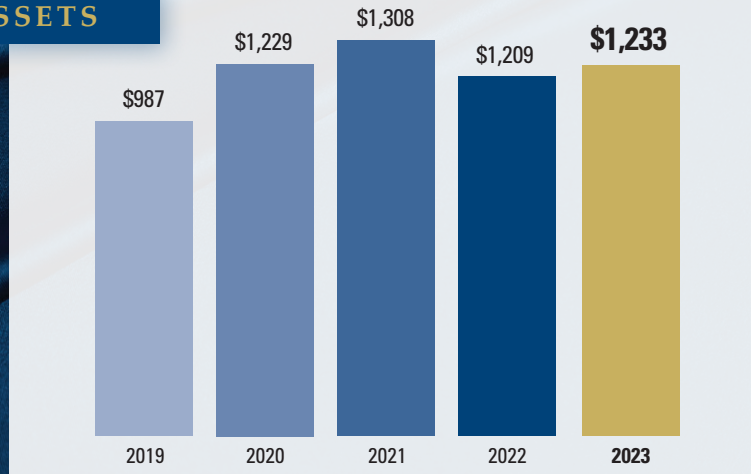
With the increased loan loss provision, our net income declined to \$8.1 million in 2023 compared to \$14.2 million in 2022. While this outcome was not our desired result, we are confident we are well positioned to grow earnings in 2024. Our investment portfolio has a short duration, with approximately 30% of our investments maturing in 2024. These investment securities will be rolled into higher yielding loans and investments, providing a positive impact on earnings. Additionally, with the continued resilience of the overall economy, we expect to grow loans and generate increased net interest income.

STOCK VALUE

Amidst the turbulence across the banking industry this past year, our stock value, like that of most other banks, was negatively impacted. Our value decreased to \$120 per share as of June 30, 2023, and it was maintained at the same value as of December 31, 2023. This compares to a value of \$135 per share on December 31, 2022. Importantly, our capital position remains very strong, exceeding the "well-capitalized" threshold established by regulatory standards. Leveraging this strength enabled us to increase our cash dividend paid to shareholders to \$2.30 per share in 2023. We will announce our 2024 dividend at our Annual Shareholder Meeting on April 18, 2024.

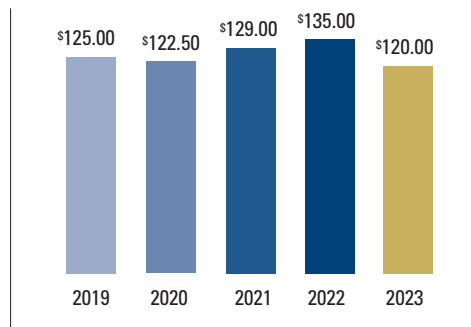
TOTAL ASSETS

\$ in millions



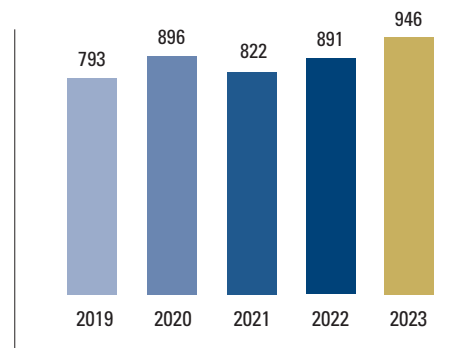
MARKET VALUE

price per share



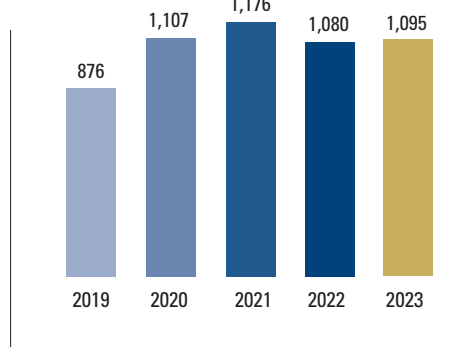
TOTAL LOANS

\$ in millions



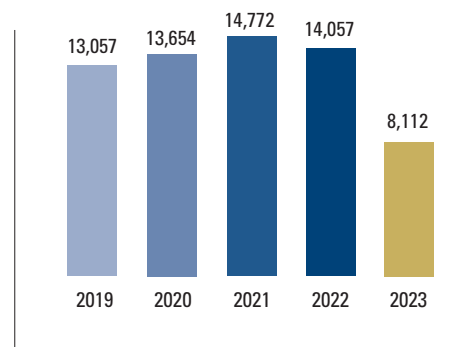
TOTAL DEPOSITS

\$ in millions



NET INCOME

\$ in thousands



*Always prompt advice and service when needed.
Knowledgeable and friendly. Thank you!*

2023 FINANCIALS



	2023	2022	2021
RESULTS OF OPERATIONS			
\$ IN THOUSANDS, EXCEPT PER SHARE DATA			
Interest Income	\$52,122	\$40,693	\$38,449
Interest Expense	\$16,742	\$3,872	\$1,959
Net Interest Income	\$35,380	\$36,821	\$36,490
Provision for Loan Losses	\$4,140	-\$600	\$80
Non-Interest Income	\$1,464	\$1,825	\$1,838
Non-Interest Expense	\$22,478	\$21,487	\$19,564
Pre-Tax Income	\$10,226	\$17,759	\$18,684
Income Tax Expense	\$2,114	\$3,702	\$3,912
Net Income	\$8,112	\$14,057	\$14,772
PERIOD END TOTALS			
Total Assets	\$1,232,745	\$1,209,589	\$1,308,178
Total Loans	\$946,087	\$891,265	\$821,996
Allowance for Loan Losses	\$14,815	\$10,258	\$10,645
Total Deposits	\$1,094,820	\$1,080,201	\$1,176,530
Stockholders' Equity	\$134,176	\$127,116	\$129,461
PER SHARE DATA			
Basic Earnings	\$5.87	\$10.04	\$10.53
Fully Diluted Earnings	\$5.82	\$9.92	\$10.39
Book Value	\$97.75	\$91.49	\$92.51
Market Value ¹	\$120.00	\$135.00	\$129.00
PERFORMANCE RATIOS			
Return on Average Assets	0.67%	1.11%	1.16%
Return on Average Equity	6.26%	11.29%	12.15%
Net Interest Margin	2.95%	2.92%	2.88%
Efficiency Ratio	60.39%	55.59%	51.04%
ASSET QUALITY RATIOS			
Non-Performing Assets/OREO to Loans	1.56%	0.02%	0.00%
Net Charge-Offs to Average Loans	-0.01%	-0.03%	-0.04%
Allowance for Loan Losses to Loans	1.58%	1.15%	1.30%
CAPITAL RATIOS			
Total Risk-Based Capital	15.1%	15.3%	15.7%
Tier 1 Risk-Based Capital	13.8%	14.3%	14.5%
Tier 1 Leverage Capital	11.5%	11.1%	9.8%

¹ Market Value is determined annually by Hovde Group, an independent consulting firm experienced in stock valuations of commercial banks and bank holding companies.

BOARD OF DIRECTORS

David L. Bishop

Retired CEO/Director;
Matrix Technologies, Inc.

Richard J. Brunner

Chairman & CEO;
Signature Bancorp, Inc.

Amy L. Hall

Owner
Armstrong Steel Erectors, Inc.

Stephen A. Hirzel

President;
Hirzel Canning Company & Farms

Kathryn S. Hoops

CPA – Retired

Zac Isaac

President;
Isaac Property Company

Matthew B. Kripke

Chief Executive Officer;
Kripke Enterprises,
Mid South Aluminum

Gus J. Mancy

Partner;
Mancy's Restaurant Group

David A. Reed

Executive Vice Chairman;
Signature Bancorp, Inc.

Carol A. Savage

Chief Operating Officer;
Signature Bancorp, Inc.

Robert D. Shamy

President;
Signature Bancorp, Inc.

C. Michael Smith

Chairman Emeritus;
The Mannik & Smith Group, Inc.

R. Jeffery Stephens, DDS

Retired Periodontist

John S. Szuch

Executive Officer;
Signature Bancorp, Inc.

Signature
Bancorp, Inc.

All employees are professional and a joy to talk with.

There has never been a time I walked into Signature Bank, and have not been greeted with a smile from every employee.

I appreciate the respectful manner in which Signature treats its customers as well as their employees.

It's like having an old-fashioned, small-town bank.

MANAGEMENT TEAM

Barbara A. Berebitsky

Executive Vice President

Richard J. Brunner

Chairman & CEO

Nancy L. Feltz

Senior Vice President –
Credit Administration

Alison K. Frye

Senior Vice President –
Treasury Management

Shane A. Gibson

Senior Vice President –
Finance and Accounting

Steven D. Leamy

Senior Vice President &
Senior Loan Officer

David A. Reed

Executive Vice Chairman

Carol A. Savage

Chief Operating Officer

Joshua J. Schuyler

Senior Vice President –
Client Development

Robert D. Shamy

President

John S. Szuch

Executive Officer

OUR PEOPLE

Kimberly M. Achinger

Lending Coordinator

Kerri R. Adams

Vice President –
Treasury Management

Julia A. Albring

Officer – Loan Operations

Esther A. Ameling

Loan Documentation Specialist

Melissa K. Anderson

Portfolio Administrator

Andrew Babula

Courier Driver

Kayla L. Baker

Electronic Banking / Card
Services Coordinator

Melissa J. Battelline

Treasury Management
Administrator

Louise M. Baumgartner

Proof Coordinator

Bryan D. Beauch

Electronic Banking Coordinator

Skylar R. Behrman

Lockbox / Proof Coordinator

Lisa M. Beining

Assistant Vice President
Bank Secrecy Act Officer

Melissa A. Bell

Assistant Vice President –
Deposit Operations

Jon R. Berger

Courier Driver

Donald L. Bingham

Courier Driver

Kimberly M. Birt

Lockbox Coordinator

Bruce R. Bischoff

Courier Driver

Thomas C. Bowser

Deposit Operations Coordinator

Stephanie K. Bremicker

Client Services Representative

Bethany A. Brown

Credit Analyst

Kirk G. Brown

Manager – Deposit Operations

Allison M. Bryant

Electronic Banking Coordinator

Phillip D. Buehrer

Operations Specialist

Rachel K. Buehrer

Receptionist

Jordan N. Burchell

Electronic Banking Coordinator

Jacob H. Calhoun

Vice President – Client
Development

Brian M. Carder

Courier Driver

Krystal L. Carter

Analyst – Bank Secrecy Act

Beth L. Charvat

Vice President – Treasury
Management

Tyler L. Clayton

Fraud Analyst – Bank Secrecy Act

Luke D. Cline

Credit Analyst

Beverly D. Collins

Lockbox/Proof Coordinator

Chase M. Conrad

Help Desk Coordinator – IT

Amelia M. Cook

Assistant Transaction
Coordinator Intern

Brian M. Cornell

Senior Network Engineer

Kevin P. Coulter

Vice President –
Information Technology

Madison A. Decator

Commercial Lending
Representative

Natalie A. Dickinson

Assistant Vice President
Loan Administration

Christina A. Dioletti

Deposit Administrator

Ashlee M. Downing

Deposit Operations Coordinator

Kenny L. Dubendorfer

Courier Driver

Beth A. Dunsmoor

Accounting Clerk

James L. Eitzen

Manager – Finance & Accounting

Eugene T. English

Senior Credit Analyst

Ada L. Finley

Internal Controls Officer

Amy L. Fleck

Administrative Office Manager

Amy M. Fortuna

Administrative Assistant

Chad T. Frank

Assistant Vice President –
Compliance

Lauren A. Frick

Loan Operations Coordinator

OUR PEOPLE



Todd B. Germana

Vice President
Technology Strategy &
Development

Ryan M. Gilmore

Credit Analyst

Christian A. Greek

Vice President –
Client Development

Cole F. Grisier

Credit Analyst

Jeremy T. Grycza

Vice President –
IT Network Services

Thomas J. Guitteau

Courier Driver

Haleigh N. Hamilton

Human Resource Generalist

Nicholas W. Harris

Network Specialist

Rachael K. Haselhuhn

ACH / Wire Transfer Coordinator

Cathy M. Hatfield

Deposit Operations Coordinator

Lauren N. Hess

Human Resource Assistant

Jami M. Hill

ACH / Wire Transfer Coordinator

Alex W. Hinz

Manager – IT Help Desk

Philip M. Holtz

Treasury Management
Administrator

Clint L. Huffman

Loan Operations Coordinator

Stacey M. Hutka

Transaction Coordinator

Joseph P. Karch

Courier Driver

Padma Kaur

Database Programmer

Danielle N. Keaton

Loan Documentation Specialist

Kristine K. Kegerreis

Vice President – Treasury
Management

Jessica N. Koch

Portfolio Administrator

JoAnn Kowalewski

Loan Administration Specialist

Liberty A. Kreuz

Credit Analyst

Kimberlee R. Larberg

Vice President –
Client Development

Jenny M. Latendresse

Officer – Client Development

Shannon M. Leamon

Assistant Vice President
Project Management

Kathi L. Lyke

Executive Administrator

Anthony V. Manera

Courier Driver

William C. McNeal

Vice President –
Client Development

Katelyn A. McPhillips

Transaction Coordinator

Melanie K. Moore

Card Services Coordinator

Michelle L. Morawski

Card Services Coordinator

Susan E. Morgan

Senior Vice President –
Client Development

Grant T. Morman

Credit Analyst

Brent A. Musarelli

Deposit Operations Coordinator

Katlyn M. Norman

Transaction Coordinator

Thomas J. Palmer

Courier Driver

Hannah G. Pasquinelli

Lockbox / Transaction
Coordinator

Dan W. Pennywitt

Courier Driver

Kristin M. Persiani

Loan Documentation Specialist

Deborah J. Pickel

Concierge / Receptionist

Alana L. Platt

Manager – ACH / Wires

Alisa S. Rawski

Marketing Coordinator

Sarah G. Reeves

Telephone Receptionist

Brian C. Reid

Vice President –
Client Development

Mark K. Rennels

Courier Driver

Spencer C. Rogers

Courier Driver

Please do not ever get rid of your courier service! That's a huge benefit!

Love the bank from the beginning!

Each and every employee that I have dealt with has been amazing.

Christopher A. Rohrs
Fraud Analyst – Bank Secrecy Act

Shanaz C. Romstadt
Assistant Vice President –
Item Processing

Ronald C. Roush
Courier Driver

Noah D. Saar
Manager – Courier Services

Tiffany J. Sampson
Senior Transaction Coordinator

Felicia M. Sanchez
Accounting Associate

Jessica L. Saxton
Credit Coordinator

Sam S. Sayed
Vice President –
Client Development

John C. Schinharl
Senior Vice Preseident –
Client Development

Pamela K. Schlegel
Courier Driver

Lori B. Schoch-Mann
Vice President –
Human Resources

Alan Schory
Systems Administrator

Julie K. Schultz
Transaction Coordinator

Emily M.M. Schwab
Manager – Electronic Banking

Ryan M. Schwartz
Transaction Coordinator

Kimberly A. Shaffer
Vice President – Credit
Administration

Charles S. Sines
Help Desk Coordinator – IT

Karen E. Smith
ACH / Wire Transfer
Coordinator

Patricia L. Spitulski
Courier Driver

Charles L. Stoner
Courier Driver

Jalisa M. Stribling
ACH / Wire Transfer
Coordinator

Julie M. Strick
Treasury Management
Administrator

Jason C. Sturdavant
Electronic Banking Payments
Product Specialist

Daniel W. Swanson
Associate Network Security
Analyst

Jonathan W. Terry
Assistant Vice President –
Credit Administration

Charles J. Thomas
Courier Driver

Ryan J. Thompson
Vice President – Client
Development

Nicole L. Tuck
Assistant Vice President –
Client Services

Amanda J. Valasek
Lockbox / Proof Coordinator

James D. Vischer
Courier Driver

Angela M. Walczak
Card Services Coordinator

Gary P. Walters
Courier Driver

Nicole A. Walters
Facilities Coordinator

David E. Weaver
Courier Driver

Christopher A. Welenc
Assistant Vice President –
Project Management

Robert Wengrow
Courier Driver

Andrew S. Wenland
Client Services Representative

Lisa M. Willford
Programmer / Analyst

Brandon M. Wilson
Vice President – Operations

Shelly A. Wood
Loan Administration Specialist

Amanda E. Young
Officer – Card Services

Rebecca J. Zieroff
Transaction Coordinator

Jessica L. Zubricky
Manager – Portfolio
Administration

STRENGTH THROUGH SERVICE

Signature
Bancorp, Inc.
Service is our Signature.

4607 W. Sylvania Ave. | Toledo, Ohio 43623 | (419) 841-7773
www.signaturebankna.com